

FIRST TRACTOR COMPANY LIMITED

第一拖拉機股份有限公司

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 0038)

2005 INTERIM RESULTS ANNOUNCEMENT

The board (the "Board") of directors (the "Directors") of First Tractor Company Limited (the "Company") announces the unaudited consolidated interim results of the Company and its subsidiaries (the "Group") for the six months ended 30 June 2005 prepared in accordance with the accounting principles generally accepted in Hong Kong, together with the comparative figures for the corresponding period in 2004. The consolidated interim financial statements are unaudited, but have been reviewed by the audit committee of the Company (the "Audit Committee").

For the six months ended 30 June 2005, the Group recorded a turnover of approximately RMB2,629,003,000, representing an increase of approximately RMB494,115,000 over the same period last year. A loss attributable to equity holders of the parent of approximately RMB25,350,000 was recorded. Loss per share was RMB3.23 cents.

The Board does not recommend the payment of any interim dividend for the six months ended 30 June 2005.

CONDENSED CONSOLIDATED INCOME STATEMENT

For the six months ended 30 June 2005

| | Notes | For the six months ended 30 June | |
|---|-------|----------------------------------|------------------------------|
| | | 2005 Unaudited RMB'000 | 2004 Unaudited RMB'000 |
| TURNOVER — Sale of goods | | 2,629,003 | 2,134,888 |
| Cost of sales | | (2,430,349) | (1,930,185) |
| Gross profit | | 198,654 | 204,703 |
| Other revenue and gains | 4 | 49,752 | 45,426 |
| Selling and distribution costs | | (109,809) | (69,635) |
| Administrative expenses | | (121,853) | (116,042) |
| Other operating expenses | | (35,210) | (45,362) |
| Finance costs | 5 | (6,503) | (3,770) |
| Share of profits and losses of associates | | 1,037 | 3,563 |
| Negative goodwill on acquisition of an associate recognised as income during the period | | — | 303 |
| PROFIT/(LOSS) BEFORE TAX | 6 | (23,932) | 19,186 |
| Tax | 7 | (6,183) | (8,684) |
| PROFIT/(LOSS) FOR THE PERIOD | | (30,115) | 10,502 |
| ATTRIBUTABLE TO: | | | |
| Equity holders of the parent | | (25,350) | 5,020 |
| Minority interests | | (4,765) | 5,482 |
| | | (30,115) | 10,502 |
| EARNINGS/(LOSS) PER SHARE | 8 | | |
| Basic | | (RMB3.23 cents) | RMB0.64 cents |
| Diluted | | N/A | N/A |
| DIVIDEND PER SHARE | 9 | Nil | Nil |

CONDENSED CONSOLIDATED BALANCE SHEET

30 June 2005

| | Notes | 30 June | 31 December |
|--------------------------------|-------|------------------------------|--|
| | | 2005 Unaudited RMB'000 | 2004 Audited (Restated) RMB'000 |
| NON-CURRENT ASSETS | | | |
| Fixed assets | | 735,698 | 781,073 |
| Prepaid land premiums | | 7,645 | 7,747 |
| Construction in progress | | 166,184 | 106,338 |
| Negative goodwill | | — | (1,758) |
| Interests in associates | | 141,857 | 137,645 |
| Available-for-sale investments | | 71,747 | 67,794 |
| Loans receivable | | 192,376 | 205,750 |
| | | 1,315,507 | 1,304,589 |
| CURRENT ASSETS | | | |
| Inventories | | 786,397 | 865,110 |
| Trade and bills receivables | 10 | 697,042 | 490,690 |
| Loans receivable | | 163,796 | 96,926 |
| Bills discounted receivable | | 226,091 | 131,985 |
| Other receivables | | 323,376 | 274,061 |
| Trading securities | | 4,773 | 19,661 |
| Pledged deposits | | 205,939 | 69,206 |
| Cash and cash equivalents | | 369,462 | 397,437 |
| | | 2,776,876 | 2,345,076 |

CURRENT LIABILITIES

| | | | |
|----------------------------------|----|------------------|-----------|
| Trade and bills payables | 11 | 1,120,450 | 731,891 |
| Tax payable | | 4,445 | 2,913 |
| Other payables and accruals | | 310,126 | 361,718 |
| Customer deposits | | 152,556 | 219,707 |
| Interest-bearing bank borrowings | | 292,333 | 96,660 |
| | | 1,879,910 | 1,412,889 |

NET CURRENT ASSETS

| | | |
|--|------------------|-----------|
| | 896,966 | 932,187 |
| | 2,212,473 | 2,236,776 |

CAPITAL AND RESERVES

Equity attributable to equity holders of the parent

| | | |
|--------------------|------------------|-----------|
| Issued capital | 785,000 | 785,000 |
| Other reserves | 1,513,297 | 1,512,980 |
| Accumulated losses | (240,935) | (220,849) |
| | 2,057,362 | 2,077,131 |

Minority interests

| | | |
|--|------------------|-----------|
| | 155,111 | 159,645 |
| | 2,212,473 | 2,236,776 |

Notes:

1. ACCOUNTING POLICIES

The unaudited condensed consolidated interim financial information are prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting". The accounting policies and basis of preparation adopted in the preparation of the interim financial information are the same as those used in the annual financial statements for the year ended 31 December 2004, except in relation to the following new and revised Hong Kong Financial Reporting Standards ("HKFRSs", which also include HKASs and Interpretations) that affect the Group and are adopted for the first time for the current period's financial information:

| | |
|---------|---|
| HKAS 1 | Presentation of Financial Statements |
| HKAS 2 | Inventories |
| HKAS 7 | Cash Flow Statements |
| HKAS 8 | Accounting Policies, Changes in Accounting Estimates and Errors |
| HKAS 10 | Events after the Balance Sheet Date |
| HKAS 12 | Income Taxes |
| HKAS 16 | Property, Plant and Equipment |
| HKAS 17 | Leases |
| HKAS 18 | Revenue |
| HKAS 19 | Employee Benefits |
| HKAS 21 | The Effects of Changes in Foreign Exchange Rates |
| HKAS 23 | Borrowing Costs |
| HKAS 24 | Related Party Disclosures |
| HKAS 27 | Consolidated and Separate Financial Statements |
| HKAS 28 | Investments in Associates |
| HKAS 32 | Financial Instruments: Disclosure and Presentation |
| HKAS 33 | Earnings per Share |
| HKAS 36 | Impairment of Assets |
| HKAS 37 | Provisions, Contingent Liabilities and Contingent Assets |
| HKAS 38 | Intangible Assets |
| HKAS 39 | Financial Instruments: Recognition and Measurement |
| HKFRS 3 | Business Combinations |

The adoption of HKASs 1, 2, 7, 8, 10, 12, 16, 18, 19, 21, 23, 24, 27, 28, 33, 37 and 38 have no material impact on the accounting policies of the Group and the methods of computation in the Group's unaudited condensed consolidated interim financial information. In summary, HKAS 1 has affected the presentation of minority interests, share of net after tax results of associates and other disclosures; and HKAS 24 has expanded the definition of related parties to include key management of the Group.

The impact of adopting other HKFRSs are detailed as follows:

(a) HKAS 17 — Leases

In prior periods, land use rights and buildings held for own use were stated at cost less accumulated depreciation and any impairment losses.

Upon the adoption of HKAS 17, the Group's land use rights are classified as an operating lease, because the title of the land is not expected to pass to the Group by the end of the lease term, and are reclassified from fixed assets to prepaid land premiums, while buildings continue to be classified as part of property, plant and equipment. Prepaid land premiums under operating leases are initially stated at cost and subsequently amortised on the straight-line basis over the lease terms. When the lease payments cannot be allocated reliably between the land and building elements, the entire lease payments are included in the cost of the land and buildings as a finance lease in property, plant and equipment.

This change in accounting policy has had no effect on the condensed consolidated income statement and retained earnings. The comparatives on the condensed consolidated balance sheet for the year ended 31 December 2004 have been restated to reflect the reclassification of land use rights.



FIRST TRACTOR COMPANY LIMITED

第一拖拉机股份有限公司

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 0038)

2005 INTERIM RESULTS ANNOUNCEMENT

(b) HKASs 32 and 39 — Financial Instruments

(i) Equity securities

In prior periods, the Group classified and measured its equity securities in accordance with the alternative treatment of Statement of Standard Accounting Practice 24 ("SSAP 24"). Under SSAP 24, investments in debt or equity securities were classified as "trading securities", "non-trading securities" or "held-to-maturity investments" as appropriate. Both "trading securities" and "non-trading securities" were measured at fair value. Unrealised gains or losses of "trading securities" were reported in the income statement for the period in which gains or losses arose. Unrealised gains or losses of "non-trading securities" were reported in equity until the securities were sold or determined to be impaired, at which time the cumulative gain or loss previously recognised in equity is included in the net profit or loss for that period.

Upon the adoption of HKASs 32 and 39, equity securities are classified as "financial assets at fair value through profit or loss", "available-for-sale financial assets", "loans and receivables" or "held-to-maturity financial assets". "Financial assets at fair value through profit or loss" and "available-for-sale financial assets" are carried at fair value, with changes in fair values recognised in the income statement and equity respectively, except for certain "available-for-sale financial assets" that do not have a quoted market price in an active market and whose fair value cannot be reliably measured, when they are measured at cost less any accumulated impairment losses. "Loans and receivables" and "held-to-maturity financial assets" are measured at amortised cost using the effective interest method.

The adoption of HKASs 32 and 39 has had no effect on the condensed consolidated income statement and retained earnings of the Group. Upon the adoption of these HKASs, the Group's trading securities previously classified as short term investments are classified as "trading securities" and the Group's investments in equity securities previously classified as long term investments are classified "available-for-sale investments".

(ii) Loans receivable

In prior periods, loans receivable arising from financial operations of the Group were reported in the balance sheet at the principal amount outstanding net of provision for loans receivable. Specific provisions and general provisions were made for loans receivable by applying various percentages to the loans receivable balance classified as pass, special mention, substandard, doubtful and loss.

Following the adoption of HKASs 32 and 39, such financial instrument has been classified into "loans and receivables". Loans and receivables are measured at amortised cost where the carrying amount of the asset is computed by discounting the future cash flows to the present value using the original effective interest rate. The previous approach of maintaining specific and general provisions is replaced with individual and collective impairment allowances after the adoption of HKAS 39. Where objective evidence of impairment exists, the recoverable amount of an asset is calculated by discounting the future cash flows to the present value using the original effective interest rate taking into account the value of collateral, if any. The difference between the carrying amount and the recoverable amount of the asset is recognised as impairment.

This change in accounting policy has had no material effect on the condensed consolidated balance sheet and condensed consolidated income statement.

(c) HKFRS 3 — Business Combinations and HKAS 36 — Impairment of Assets

In prior periods, goodwill/negative goodwill arising on acquisitions prior to 1 January 2001 was eliminated against consolidated reserves in the year of acquisition and was not recognised in the income statement until disposal or impairment of the acquired business.

Goodwill arising on acquisitions on or after 1 January 2001 was capitalised and amortised on the straight-line basis over its estimated useful life and was subject to impairment testing when there was any indication of impairment. Negative goodwill was carried in the balance sheet and was recognised in the consolidated income statement on a systematic basis over the remaining average useful life of the acquired depreciable/amortisable assets, except to the extent it related to expectations of future losses and expenses that were identified in the acquisition plan and that could be measured reliably, in such case, it was recognised as income in the consolidated income statement when the future losses and expenses were recognised.

In the case of associates, any negative goodwill not yet recognised in the consolidated income statement was included in the carrying amount thereof, rather than as a separately identified item on the consolidated balance sheet.

Upon the adoption of HKFRS 3 and HKAS 36, goodwill arising on acquisitions is no longer amortised but subject to annual impairment review (or more frequently if events or changes in circumstances indicate that the carrying value may be impaired). Any impairment loss recognised for goodwill is not reversed in a subsequent period.

Any excess of the Group's interest in the net fair values of the acquirees' identifiable assets, liabilities and contingent liabilities over the cost of the acquisition of subsidiaries and associates (previously referred to as "negative goodwill"), after reassessment, is recognised immediately in the income statement.

The transitional provisions of HKFRS 3 have required the Group to derecognise at 1 January 2005 the carrying amounts of negative goodwill (including the negative goodwill arising on the acquisition of a subsidiary which was carried on the face of the consolidated balance sheet, and that arising on the acquisition of an associate which was included in the Group's interests in associates) against retained earnings. Goodwill previously eliminated against consolidated reserves remains eliminated against consolidated reserves and is not recognised in the income statement when all or part of the business to which the goodwill relates is disposed of or when a cash-generating unit to which the goodwill relates becomes impaired.

The effects of the above changes are summarised in note 2 below. In accordance with the transitional provisions of HKFRS 3, comparative amounts have not been restated.

2. SUMMARY OF THE IMPACT OF CHANGES IN ACCOUNTING POLICIES

(a) Effect on the opening balances of total equity as at 1 January 2005 and 1 January 2004

The following table sets out the adjustments that have been made to the opening balances as at 1 January 2005:

| Note | Accumulated losses Unaudited RMB'000 | Minority interests Unaudited RMB'000 | Total Unaudited RMB'000 |
|--|--|--|-------------------------------|
| Opening adjustments: | | | |
| HKFRS 3 | | | |
| Derecognition of negative goodwill: | | | |
| — arising on the acquisition of a subsidiary | 1(c) 1,758 | — | 1,758 |
| — arising on the acquisition of an associate | 1(c) 3,823 | 420 | 4,243 |
| | <u>5,581</u> | <u>420</u> | <u>6,001</u> |

In accordance with the relevant transitional provisions of the HKFRSs, the adoption of the HKFRSs did not result in retrospective adjustments being made to the opening balances as at 1 January 2004.

(b) Effect on profit/(loss) after tax for the six months ended 30 June 2005 and 2004

The impact of the adoption of the new HKFRSs is immaterial to the profit/(loss) after tax for the six months ended 30 June 2005 and 2004.

(c) Effect on income or expenses recognised directly in equity and capital transactions with equity holders for the six months ended 30 June 2005 and 2004

The adoption of the HKFRSs has no effect on income or expenses recognised directly in equity and capital transactions with equity holders for the six months ended 30 June 2005 and 2004.

3. SEGMENT INFORMATION

The Group's operating businesses are structured and managed separately according to the nature of their operations and the products they provide. Each of the Group's business segments represents a strategic business unit that offers products which are subject to risks and returns that are different from those of the other business segments. The following table presents revenue and results for the Group's primary segments.

(a) Business segments

| | Tractors | | Road machinery | | Construction machinery | | Harvesting machinery | | Financial operations | | Others | | Eliminations | | Consolidated | |
|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| | 2005 Unaudited RMB'000 | 2004 Unaudited RMB'000 |
| For the six months ended 30 June | | | | | | | | | | | | | | | | |
| Segment revenue: | | | | | | | | | | | | | | | | |
| Sales to external customers | 1,930,612 | 1,383,465 | 371,118 | 466,112 | 243,952 | 216,750 | 83,321 | 68,549 | — | — | — | 12 | — | — | 2,629,003 | 2,134,888 |
| Intersegment revenue | 208,384 | 32,892 | 2,457 | — | 8,116 | 10,962 | 365 | — | 7,304 | 6,340 | — | (226,626) | (50,194) | — | — | — |
| Other revenue | — | — | — | — | — | — | — | — | 19,199 | 17,624 | — | — | — | — | 19,199 | 17,624 |
| Total | <u>2,138,996</u> | <u>1,416,357</u> | <u>373,575</u> | <u>466,112</u> | <u>252,068</u> | <u>227,712</u> | <u>83,686</u> | <u>68,549</u> | <u>26,503</u> | <u>23,964</u> | <u>—</u> | <u>12</u> | <u>(226,626)</u> | <u>(50,194)</u> | <u>2,648,202</u> | <u>2,152,512</u> |
| Segment results | <u>27,844</u> | <u>2,410</u> | <u>(32,841)</u> | <u>3,102</u> | <u>(25,607)</u> | <u>(4,326)</u> | <u>(1,224)</u> | <u>304</u> | <u>15,340</u> | <u>14,818</u> | <u>(3,912)</u> | <u>(502)</u> | <u>—</u> | <u>—</u> | <u>(20,400)</u> | <u>15,806</u> |
| Interest, dividend, investment income and negative goodwill recognised as income | | | | | | | | | | | | | | | | |
| Unallocated expenses | | | | | | | | | | | | | | | | |
| Finance costs | | | | | | | | | | | | | | | | |
| Share of profits and losses of associates | 6,870 | 1,100 | — | — | — | — | — | — | — | — | (5,833) | 2,463 | — | — | 1,037 | 3,563 |
| Impairment of interest in an associate | — | — | — | — | — | — | — | — | — | — | (1,068) | — | — | — | (1,068) | — |
| Negative goodwill on acquisition of an associate recognised as income during the period | — | — | — | — | — | — | — | — | — | — | — | 303 | — | — | — | 303 |
| Profit/(loss) before tax | | | | | | | | | | | | | | | | |
| Tax | | | | | | | | | | | | | | | | |
| Profit/(loss) for the period | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | <u>(23,932)</u> | <u>19,186</u> |
| | | | | | | | | | | | | | | | <u>(6,183)</u> | <u>(8,684)</u> |
| | | | | | | | | | | | | | | | <u>(30,115)</u> | <u>10,502</u> |

(b) Geographical segments

Over 90% of the Group's revenue and results are derived from operations carried out in Mainland China and accordingly, no geographical segment information is presented.



FIRST TRACTOR COMPANY LIMITED

第一拖拉机股份有限公司

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 0038)

2005 INTERIM RESULTS ANNOUNCEMENT

4. OTHER REVENUE AND GAINS

| | For the six months ended 30 June | |
|---|----------------------------------|----------------------|
| | 2005 | 2004 |
| | Unaudited RMB'000 | Unaudited RMB'000 |
| Other revenue | | |
| Interest income | 3,028 | 4,230 |
| Interest income from financial operations | 19,199 | 16,929 |
| Profit from sundry sales | 10,684 | 12,737 |
| Rental income | 2,114 | 1,843 |
| Dividend income from unlisted investments | — | 501 |
| Others | 14,727 | 8,107 |
| | <u>49,752</u> | <u>44,347</u> |
| Gains | | |
| Gain on disposal of trading securities | — | 544 |
| Gain on disposal of fixed assets | — | 418 |
| Negative goodwill recognised | — | 117 |
| | — | 1,079 |
| | <u>49,752</u> | <u>45,426</u> |

5. FINANCE COSTS

| | For the six months ended 30 June | |
|---|----------------------------------|----------------------|
| | 2005 | 2004 |
| | Unaudited RMB'000 | Unaudited RMB'000 |
| Interest on bank loans wholly repayable within five years | <u>6,503</u> | <u>3,770</u> |

6. PROFIT/(LOSS) BEFORE TAX

Profit/(loss) before tax was determined after charging/(crediting):

| | For the six months ended 30 June | |
|---|----------------------------------|----------------------|
| | 2005 | 2004 |
| | Unaudited RMB'000 | Unaudited RMB'000 |
| Depreciation | 45,975 | 44,694 |
| Amortisation of prepaid land premiums | 102 | 102 |
| Impairment of fixed assets | 4,500 | — |
| Impairment of interest in an associate | 1,068 | — |
| Impairment provision for trade receivables | 14,793 | 32,169 |
| Fair value loss on trading securities | — | 2,108 |
| Loss/(gain) on disposal of fixed assets | 4,178 | (418) |
| Interest income | (3,028) | (4,230) |
| Interest income from financial operations | (19,199) | (16,929) |
| Dividend income from unlisted investments | — | (501) |
| Loss/(gain) on disposal of trading securities | 26 | (544) |
| Negative goodwill on acquisition of a subsidiary recognised as income during the period | — | (117) |

7. TAX

| | For the six months ended 30 June | |
|------------------------------------|----------------------------------|----------------------|
| | 2005 | 2004 |
| | Unaudited RMB'000 | Unaudited RMB'000 |
| Current — PRC corporate income tax | 6,183 | 8,684 |
| Deferred tax | — | — |
| Total tax charge for the period | <u>6,183</u> | <u>8,684</u> |

No provision for Hong Kong profits tax has been made as the Group had no assessable profits earned in or derived from Hong Kong during the six months ended 30 June 2005 and 2004.

The PRC corporate income tax for the Company and its subsidiaries is calculated at rates ranging from 10% to 33% (six months ended 30 June 2004: 12% to 33%) on their estimated assessable profits for the period based on existing legislation, interpretations and practices in respect thereof.

Profits tax of the subsidiary operating outside the People's Republic of China (the "PRC") is subject to the rates applicable in its jurisdiction. No provision for overseas profits tax has been made for the Group as there were no overseas assessable profits for the period (six months ended 30 June 2004: Nil).

The Group's share of tax attributable to associates for the period amounting to approximately RMB3,106,000 (six months ended 30 June 2004: RMB1,274,000) is included in "Share of profits and losses of associates" on the face of the condensed consolidated income statement.

No recognition of the potential deferred tax assets relating to tax losses and other deductible temporary differences have been made as the recoverability of the potential deferred tax assets is uncertain.

No deferred tax liabilities have been recognised in respect of the temporary differences associated with undistributed profits of subsidiaries because the Group is in a position to control the timing of the reversal of the temporary differences and it is probable that such differences will not reverse in the foreseeable future.

8. EARNINGS/(LOSS) PER SHARE

The calculation of basic loss per share for the six months ended 30 June 2005 is based on the loss attributable to equity holders of the parent of approximately RMB25,350,000, and the weighted average of 785,000,000 ordinary shares in issue during the period.

The calculation of basic earnings per share for the six months ended 30 June 2004 is based on the profit attributable to equity holders of the parent of approximately RMB5,020,000, and the weighted average of 785,000,000 ordinary shares in issue during the period.

No diluted earnings per share amounts are presented as the Company did not have any dilutive potential shares in both periods presented.

9. DIVIDEND

The Board does not recommend the payment of any interim dividend for the six months ended 30 June 2005 (six months ended 30 June 2004: Nil).

10. TRADE AND BILLS RECEIVABLES

The Group's trading terms with its customers are mainly on credit, where payment in advance by customers is normally required. The credit periods granted to its customers are 30 to 90 days.

An aged analysis of the Group's trade and bills receivables as at the balance sheet date, based on invoice date, and net of provision for impairment, is as follows:

| | 30 June 2005 Unaudited RMB'000 | 31 December 2004 Audited RMB'000 |
|----------------------|---|---|
| Within 90 days | 397,400 | 314,146 |
| 91 days to 180 days | 189,868 | 89,393 |
| 181 days to 365 days | 78,944 | 59,185 |
| 1 to 2 years | 30,188 | 27,151 |
| Over 2 years | 642 | 815 |
| | <u>697,042</u> | <u>490,690</u> |

11. TRADE AND BILLS PAYABLES

An aged analysis of the Group's trade and bills payable as at the balance sheet date, based on invoice date, is as follows:

| | 30 June 2005 Unaudited RMB'000 | 31 December 2004 Audited RMB'000 |
|----------------------|---|---|
| Within 90 days | 684,271 | 432,112 |
| 91 days to 180 days | 357,233 | 189,767 |
| 181 days to 365 days | 34,542 | 77,545 |
| 1 to 2 years | 28,649 | 19,636 |
| Over 2 years | 15,755 | 12,831 |
| | <u>1,120,450</u> | <u>731,891</u> |

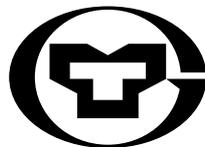
12. COMPARATIVE AMOUNTS

Certain comparative amounts have been reclassified to conform with the current period's presentation.

BUSINESS REVIEW

Agricultural machinery business

Along with the expansion of the agricultural machinery market, the Group restructured its products and seized market opportunities to boost its sales volume and thus achieved effective results. During the reporting period, the Group sold 13,550 units of various types of large and medium tractors, representing an increase of 69.48% over the same period last year. The sales volume of large and medium wheeled tractors rose by 104% over the same period last year; the sales volume of harvesters was 1,368 units, representing an increase of 21.48% over the same period last year; the sales volume of agricultural machinery was 1,638 units, representing an increase of 60.9% over the same period last year. However, due to the substitution by large wheeled tractors, the sales volume of crawler tractors decreased by 10.63% as compared with the same period last year; while due to the substitution by adjustment of product structure, the sales volume of small wheeled tractors recorded a decrease of 2.53% over the same period last year.



FIRST TRACTOR COMPANY LIMITED

第一拖拉机股份有限公司

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 0038)

2005 INTERIM RESULTS ANNOUNCEMENT

Construction machinery business

During the reporting period, faced with the decreasing demand in the construction machinery market, the sales volume of major construction machinery products decreased despite the Group's various promotion strategies. Of which, the sales volume of industrial bulldozers was 228 units, representing a decrease of 60.96% over the same period last year; the sales volume of road rollers was 1,183 units, representing a decrease of 13.21% over the same period last year; the sales volume of mixing machinery decreased by 34.4% over the same period last year; sales volume of pavers decreased by 27.97% over the same period last year and the sales volume of maintenance machinery was about the same as the same period last year. Although the sales volume of small construction machinery and loaders increased by 45.79% and 20.78% over the same period last year to 2,735 units and 622 units respectively, the Group's overall operating results of construction machinery business still declined.

International trade business

During the reporting period, the Group exported 418 units of large and medium tractors and 153 units of small tractors, representing an increase of 35.39% and 82.14% respectively over the same period last year. The Group also exported in aggregate 63 units of road rollers, pavers, maintenance machinery and mixing machinery, and 30 units of loaders with a zero breakthrough as compared with the same period last year.

Analysis of business results

During the reporting period, the increase in the Group's turnover was primarily due to the increase in revenue derived from the agricultural machinery business. During the reporting period, the turnover of the agricultural machinery business amounted to approximately RMB2,013,933,000, representing an increase of 38.70% over the same period last year; while the construction machinery (including road machinery) business recorded a turnover of approximately RMB615,070,000, representing a decrease of 9.93% over the same period last year.

Benefit from the growth in demand for the large and medium wheeled tractors, the Group recorded an increase of approximately RMB23,906,000 in the profit from the agricultural machinery business, but an increase of approximately RMB57,224,000 in the loss in the construction machinery business during the reporting period. The increase in the loss in construction machinery business was mainly due to: (i) the noticeable decrease in sales volume of the Group's profitable construction machinery segment as affected by the general market of the construction machinery industry; and (ii) the difficulty in shifting the increased production costs of raw materials to the customers through raising the prices of the machinery due to the intensified competition in this industry.

As the decrease in the operating results of the construction machinery business exceeded the growth in the agricultural machinery business, the Group recorded a loss during the reporting period.

Current capital

| | 30 June 2005 RMB'000 | 31 December 2004 RMB'000 | % of change |
|-----------------------------|-------------------------|-----------------------------|-------------|
| Cash and bank deposits | 575,401 | 466,643 | 23.31% |
| Trade and bills receivables | 697,042 | 490,690 | 42.05% |
| Inventories | 786,397 | 865,110 | -9.10% |

As at 30 June 2005, the Group's bank loans amounted to approximately RMB292,333,000, increased by 202.43% as compared with the end of 2004. The Group did not have long term bank loan.

Financial statistics

| Items | Basis of calculation | 30 June 2005 | 31 December 2004 |
|-------------------|--|--------------|------------------|
| Gearing ratio | Total liabilities (note) / Total assets x 100% | 45.94% | 38.71% |
| Current ratio | Current assets/ Current liabilities | 1.48 | 1.66 |
| Quick ratio | (Current assets - inventories)/Current liabilities | 1.06 | 1.05 |
| Debt equity ratio | Total liabilities/shareholders' equity x 100% | 91.37% | 68.02% |

Note: minority interests was not included in the total amount of liabilities.

BUSINESS PROSPECTS

Focusing on the products and sectors restructuring and catering for the changing market of diversified businesses with a view of better operating results, the Group will adopt corresponding methods in market exploration, marketing strategies, quality assurance, internal costs control and product development, so as to improve its operating results in the second half of the year.

Agricultural machinery business

For the second half of the year, the Board expects the agricultural machinery market will maintain a sound momentum, but changes will be seen in saleable products and varieties. The agricultural machinery industry is expected to reach a growth of 20% or more both in production and sales for 2005. Sales volume of large and medium wheeled tractors will outperform that of 2004, while the sales volume of small wheeled tractors is expected to increase by approximately 10% as compared with the same period last year. Therefore, the Group will adopt such operating strategy for agricultural machinery business as "continuously improving product mix and grasping the opportunities from increasing demand in the market of the large and medium wheeled tractors".

Large and medium wheeled tractors¹: the Group will continue to accelerate technology renovation for large wheeled tractors and expand its production scale based on improving techniques and quality assuring capability so as to address the market needs. By speeding up the development and design optimisation of Dongfanghong medium wheeled tractors, the Group will enhance its reliabilities and achieve scale of production for fast launch into the market.

Small wheeled tractors²: facing the homogenised and fierce market competition, the Group will undertake adjustment of its product mix to increase its profitability, and will improve its servicing capabilities and increase its sales outlets to enhance regional market share.

Based on the sounded tractors business and according to the development trend of harvesters market, the Group will actively advance the research and development of half-feeding horseless rice combined harvesters and large-feeding horseless rice combined harvesters, laying a foundation for exploring harvesters market for 2006.

Note 1: It is the industry's practice to define tractors with power ranging from 18.4KW (25 HP) - 58.5KW (80 HP) as medium wheeled tractors and tractors with working frequency over 58.5KW as large tractors.

Note 2: It is the industry's practice to define tractors with power of below 18.4KW (25 HP) as small tractors.

Construction machinery business

For the second half of the year, confronted with the critical market and under existing market conditions, the Group will adopt the following strategies:

1. restructure its products and speed up the rollout of innovative products such as hydraulic excavators, vibrating road rollers, concrete trailer pumps and PY180 graders to satisfy the market demands;
2. increase promotion, develop various marketing modes, optimise and integrate marketing network and promote servicing capabilities to improve the sales volume and customers' satisfaction; and
3. exercise stringent supervision over accounts receivable and inventory as well as internal costs control, and set up targets for collecting accounts receivable and costs control to improve operating efficiency.

International trade business

With a pursuit of expansion in domestic market share, the Company will participate in international market competitions under its plans and targets for global market exploration.

The Board believes that through the above-mentioned strategies, the Group is geared up to improve its operating results, and eventually achieve its operating goals for 2005.

APPLICATION OF THE PROCEEDS FROM THE ISSUE OF H SHARES

The Company raised approximately RMB1,615,500,000 (approximately HK\$1,507,500,000) by the issue of 335,000,000 new H Shares under the initial public offering of the H Shares listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") in 1997.

The proceeds (other than those amounted to an aggregate sum of approximately RMB1,343,415,000, which have been used by the Company and disclosed in the previous annual reports of the Company) were utilised for the following purposes for the six months ended 30 June 2005:

- approximately RMB124,260,000 were applied to finance technological renovations for large and medium wheeled tractors, 125MN hot-die forging, forging crank processing and flexible manufacturing line of gear, medium power diesel and silent die casting line of bulb iron; and
- the remaining proceeds were used as additional working capital of the Company.

CURRENCY EXCHANGE RISK

The Group carries out its day-to-day business activities mainly in the PRC. A large amount of capital income and expenditure is principally denominated in Renminbi, with a small amount of expenditure being denominated in Hong Kong dollars. The Group's foreign exchange liabilities are mainly derived from the payment of commissions outside the PRC and payment of dividends to holders of H Shares. The Group's cash balances are usually deposited with financial institutions in the form of short-term deposits. Bank loans were borrowed in Renminbi and such loans can be repaid out of the revenue received in Renminbi.

CONTINGENT LIABILITIES

As at 30 June 2005, China First Tractor Group Finance Company Limited ("FTGF") and the holding company of the Company, China Yituo Group Corporation Limited ("China Yituo"), had given a joint guarantee to the extent of RMB52 million (31 December 2004: RMB52 million) to a financial institution for securing the loans granted to Yituo (Luoyang) Fuel Jet Co., Ltd. ("YLFJ"). The Company, China Yituo and Yituo (Luoyang) Diesel Co., Ltd., an associate of the Group, hold 7%, 75% and 18% of the equity interests of YLFJ respectively.

Save as disclosed above, the Group did not have any other significant contingent liabilities.

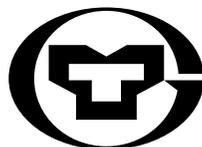
PLEDGE OF ASSETS

As at 30 June 2005, the Group's time deposits amounting to approximately RMB205,939,000 (31 December 2004: RMB69,206,000) were pledged to banks to secure certain banking facilities granted to the Group.

As at 30 June 2005, the Group's certain buildings and machinery with an aggregate net book value of approximately RMB21,386,000 (31 December 2004: RMB27,417,000) were pledged to banks to secure certain short-term bank loans granted to the Group.

DIRECTORS' AND SUPERVISORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

At no time during the six months ended 30 June 2005 were any rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any Directors, supervisors of the Company (the "Supervisors") or their respective spouse or minor children, or were any rights exercised by them, nor was the Company, its holding company, or any of its subsidiaries a party to any arrangement to enable the Directors or Supervisors to acquire such rights in any other body corporate.



FIRST TRACTOR COMPANY LIMITED

第一拖拉机股份有限公司

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 0038)

2005 INTERIM RESULTS ANNOUNCEMENT

SHAREHOLDING OF DIRECTORS, SUPERVISORS AND CHIEF EXECUTIVES OF THE COMPANY

Save as disclosed below, as at 30 June 2005, none of the Directors, Supervisors or chief executives of the Company had any interests and/or short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations (as defined in Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) (the "SFO")), as to be notified to the Company and the Stock Exchange under the provisions of Divisions 7 and 8 of Part XV of the SFO (including the interests held or deemed to be held by them under such provisions of the SFO), or as recorded in the register required to be kept by the Company pursuant to section 352 of the SFO, or as otherwise required to be disclosed herein pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers.

| Name | Company/Name of associated corporations | Capacity | Registered capital held (Note 1) | Approximate percentage in the total registered capital of the Company/ associated corporations |
|------------------------|---|------------------|----------------------------------|--|
| Yan Linjiao (Director) | Yituo (Luoyang) Lutong Construction Machinery Co., Ltd. ("Lutong Company") (Note 2) | Beneficial owner | RMB290,000 (L) | 0.5% |

Note 1: The letter "L" represents the person's long positions in the registered capital of the member of the Group.

Note 2: Lutong Company is a company with limited liability established in the PRC with a registered capital of RMB58,000,000. Mr. Yan Linjiao contributed RMB290,000, representing 0.5%, to the total registered capital of Lutong Company.

CHANGE IN SHAREHOLDING AND STRUCTURE OF THE SHARE CAPITAL OF THE COMPANY

As at 30 June 2005, the Company issued a total of 785,000,000 Shares. Its structure of share capital was as follows:

| Type of Shares | Number of Shares | Percentage (%) |
|---|--------------------|----------------|
| (1) Non-circulating state-owned legal person Shares ("Domestic Shares") | 450,000,000 | 57.32 |
| (2) Circulating and listed on the Stock Exchange (H Shares) | 335,000,000 | 42.68 |
| Total number of Shares in issue | <u>785,000,000</u> | <u>100.00</u> |

SUBSTANTIAL SHAREHOLDERS' INTERESTS

As at 30 June 2005, the following entities (other than a Director, Supervisor or chief executive of the Company) have interests and/or short positions in the shares and underlying shares of the Company as recorded in the register required to be kept by the Company pursuant to section 336 of the SFO:

Domestic Shares

| Name of shareholder | Nature of interest | Number of Shares (Note 1) | Approximate percentage of the total issued share capital of the Company |
|---------------------|--------------------|---------------------------|---|
| China Yituo | Beneficial owner | 450,000,000 Shares (L) | 57.32% |

H Shares

| Name of shareholder | Nature of interest | Number of Shares (Note 1) | Approximate percentage of the total issued H Shares |
|----------------------------------|--------------------|---------------------------|---|
| GE Asset Management Incorporated | Investment manager | 29,161,788 Shares (L) | 8.7% |

Note 1: The letter "L" represents the entities' long positions in the Shares.

Note 2: According to the Corporate Substantial Shareholder Notice submitted by State Street Corporation to the Company dated 10 May 2005, State Street Corporation is the holding company of State Street Bank & Trust Company, an approved lending agent, and its 13,244,892 H Shares are held in a lending pool.

Save as disclosed above, so far as known to the Directors, Supervisors or chief executives of the Company, there is no other person/entity (other than a Director, Supervisor or chief executive of the Company) who, as at 30 June 2005, had an interest or a short position in the shares or underlying shares of the Company as recorded in the register required to be kept by the Company under section 336 of the SFO.

THE COMPANY'S STAFF AND REMUNERATION FOR STAFF

As at 30 June 2005, the Company had a total of 11,689 staff. The total staff salary for the reporting period amounted to approximately RMB80,451,000.

The individual staff remuneration is measured according to with their respective duties, performance and contributions. The staff remuneration policy is determined by the Group's human resource department based on the staff's achievement, experience and calibre.

DESIGNATED DEPOSITS

The Company deposited a sum of approximately RMB203,956,000 with one of the subsidiaries of the Company, FTGF, which is a non-banking financial institution approved by the People's Bank of China and is principally engaged in providing financial and monetary services to the group members of China Yituo. The Company did not have any deposits other than those aforesaid deposits deposited with any non-banking financial institution.

The Company granted loans in the sum of RMB54,000,000 to its subsidiaries in the form of designated deposits in FTGF. Save for the above-mentioned deposits in FTGF, all the cash deposits of the Company were deposited with commercial banks in the PRC in compliance with the relevant laws and regulations. The Company has not experienced any incident of not being able to withdraw bank deposits when due.

CODE ON CORPORATE GOVERNANCE PRACTICES

The Board is of the view that the Company has complied with the code provisions of the Code on Corporate Governance Practices set out in Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") during the reporting period.

AUDIT COMMITTEE

The Company has set up the Audit Committee in accordance with Rule 3.21 of the Listing Rules.

The Audit Committee and the management of the Company have reviewed the accounting principles, standards and methods adopted by the Company, its internal control and financial report, including the unaudited interim accounts for the six months ended 30 June 2005 and the 2005 interim report of the Company.

The Audit Committee agreed with the accounting principles, standards and methods adopted in the preparation of the Group's unaudited interim accounts for the six months ended 30 June 2005.

INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company has complied with the requirements under Rules 3.10(1) and 3.10(2) of the Listing Rules during the reporting period. The Company has appointed four independent non-executive Directors as at 30 June 2005. Mr. Tao Xiang, an independent non-executive Director, passed away because of illness on 4 July 2005. Therefore, the Company currently has three independent non-executive Directors, which is also complied with Rules 3.10(1) and 3.10(2) of the Listing Rules. Biographical details of the other independent non-executive Directors are set out in the Company's 2004 Annual Report dated 22 April 2005. The Company is seeking a suitable candidate to fill in the vacancy.

MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS OF LISTED ISSUERS

For the six months ended 30 June 2005, the Company has adopted a code of conduct for securities transactions by its Directors and Supervisors in accordance with the required standards stipulated in the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules. Having made specific enquiry to all Directors and Supervisors, the Company confirmed that all the Directors and Supervisors have complied with the required standards set out in the Model Code for Securities Transactions by Directors of Listed Issuers.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the six months ended 30 June 2005.

SHARE CAPITAL, CONVERTIBLE SECURITIES, OPTIONS AND WARRANTS

During the six months ended 30 June 2005, there was no change in the registered or issued share capital of the Company, nor did the Company issue any convertible securities, options, warrants or similar rights.

MATERIAL LITIGATION

During the reporting period, none of the Company, its Directors, Supervisors or chief executives of the Company was engaged in any material litigation or arbitration.

OTHERS

Under the disclosure requirement of Rule 13.20 of the Listing Rules, 17 advances were granted by FTGF to China Yituo as at 30 June 2005, which amounted to an aggregate sum of RMB282,800,000. For details, please refer to interim report of the Company for the six months ended 30 June 2005.

By order of the Board
Liu Dagong
Chairman

Luoyang, Henan Province, the PRC
26 August 2005

As at the date of this announcement, the Board comprises ten executive Directors, namely Mr. Liu Dagong, Mr. Liu Wenyong, Mr. Zhao Yanshui, Mr. Yan Linjiao, Mr. Li Tengjiao, Mr. Shao Haichen, Mr. Zhang Jing, Mr. Li Youji, Mr. Liu Shuangcheng and Mr. Zhao Fei, and three independent non-executive Directors, namely Mr. Lu Zhongmin, Mr. Chan Sau Shan, Gary and Mr. Chen Zhi.