

# SUNDAY COMMUNICATIONS LIMITED

(Incorporated in the Cayman Islands with limited liability)

(STOCK CODE: 0866)

## **MAJOR TRANSACTION** EXECUTION OF A CONDITIONAL SUPPLEMENTAL AGREEMENT TO THE SUPPLY CONTRACT OF 13 MAY 2004 AND OF A CONDITIONAL AMENDMENT AND RESTATEMENT AGREEMENT RELATING TO THE FACILITY AGREEMENT OF 13 MAY 2004

The Board is pleased to announce that on 15 November 2004, Mandarin, a wholly-owned subsidiary of SUNDAY Communications Limited ("SUNDAY"), entered into a conditional Supplemental Agreement to the Supply Contract of 13 May 2004, and a conditional Amendment and Restatement Agreement relating to the Facility Agreement of 13 May 2004, with Huawei Tech. Investment Co., Limited ("HTIC") in respect of amendments to the arrangements for the supply, on a turnkey basis, of its third generation mobile telecommunication network, and of the provision of long-term financing in relation thereto, details of which were contained in a circular to the Shareholders dated 4 June 2004.

Pursuant to Chapter 14 of the Listing Rules, entering into the Supplemental Agreement (the "Transaction") constitutes a major transaction and is subject to, among other things, the approval of the Shareholders. A circular containing, amongst other things, details of the Transaction and a notice of the EGM will be dispatched to the Shareholders within 21 days after the date of publication of this announcement.

The Board wishes to announce that on 15 November 2004, Mandarin, a wholly-owned subsidiary of The Board wishes to announce that on 15 November 2004, Mandarin, a whony-owned substituty of SUNDAY Communications Limited ("SUNDAY"), entered into the Supplemental Agreement, and the Amendment and Restatement Agreement, with Huawei Tech. Investment Co., Limited ("HTIC") in respect of amendments to the arrangements for the supply, on a turnkey basis of its third generation mobile telecommunication network, and of the provision of long-term financing in relation thereto provided for in the Supply Contract and the Facility Agreement, details of which were contained in a circular to the Shareholders dated 4 June 2004.

Save for its shareholding in SUNDAY referred to below, HTIC is an independent third party not connected with the directors, chief executive or substantial shareholders of SUNDAY or its subsidiaries or any of their respective associates. HTIC is a subsidiary of Huawei, a telecom equipment manufacturer incorporated in the People's Republic of China.

#### SUPPLEMENTAL AGREEMENT

The Supply Contract was entered into on 13 May 2004 and approved by the Shareholders by ordinary resolution passed on 24 June 2004. It provides for the design, construction, manufacture, sale, supply and delivery to Mandarin by the Contractor of equipment and services for the establishment, installation, implementation and commissioning of the 3G Network on a turnkey basis. The term of the Supply Contract is three (3) years.

The Supplemental Agreement provides for amendments to the terms of the Supply Contract to cover the purchase by Mandarin of additional equipment and services for the 3G Network to increase its intended capacity beyond that provided for in the Supply Contract, to a projected total value of HK\$349,000,000, to be financed through an increase in the equipment supply facility within the Facility Agreement. The pricing for such additional equipment and services was agreed by arm's length commercial negotiation between Mandarin and Huawei as being the cost of the equipment and services to be provided. This additional equipment will enable Mandarin to expand the capacity of the 3G Network beyond that originally anticipated in the Supply Contract, and accordingly enhance Mandarin's competitive position.

#### **Conditions Precedent**

The Supplemental Agreement will not come into effect until the following conditions have been satisfied

- approval of the board of directors of each of HTIC and Mandarin to the terms of the Supplemental Agreement;
- a resolution of the Shareholders of SUNDAY has been duly passed approving the entering into of the Supplemental Agreement and of the Amendment and Restatement Agreement, or a waiver has been granted by the Stock Exchange waiving such requirement; and
- the Amendment and Restatement Agreement has been duly executed and is effective with additional facilities being made available by the Contractor to Mandarin for drawdown to cover in full the financing of the additional equipment and services.

#### AMENDMENT AND RESTATEMENT AGREEMENT

The Facility Agreement was entered into on 13 May 2004 and approved by the Shareholders by ordinary resolution passed on 24 June 2004. It provides for the provision of an equipment supply facility, a general facility and a facility for the issuance of the performance bonds required by OFTA under the terms of the 3G Licence.

The Amendment and Restatement Agreement is between Mandarin (as borrower), SUNDAY (as guarantor of Mandarin's obligations), HTIC (as the original lender) and JPMorgan Chase Bank, N.A. (as agent for the lender(s)).

The Amendment and Restatement Agreement provides for:

- the equipment supply facility within the Facility Agreement to be increased by HK\$349,000,000 (a) from HK\$859,000,000 to HK\$1,208,000,000;
- the repayment schedule for the general facility within the Facility Agreement to be amended to provide for the next payment to be extended to July 2006 and for the remaining balance to be paid by instalments until July 2011; and
- amendment of certain of the covenants given by Mandarin to the lenders to take account of the changes to the Facility Agreement.

The security for the provision of the loans and issuance of the performance bonds under the Facility Agreement, as amended pursuant to the Amendment and Restatement Agreement, remains unchanged.

### **Conditions Precedent**

The Amendment and Restatement Agreement is conditional upon, and shall not become effective until the following conditions have been satisfied:

- approval of the board of directors of each of HTIC, Mandarin and SUNDAY to the terms of the Amendment and Restatement Agreement; and
- a resolution of the Shareholders of SUNDAY has been duly passed approving the entering into of the Supplemental Agreement and of the Amendment and Restatement Agreement, or a waiver has been granted by the Stock Exchange waiving such requirement.

#### REASONS FOR, AND BENEFITS OF, THE TRANSACTIONS

SUNDAY currently provides mobile telecommunication services pursuant to the 2G Licence. In September 2001, SÚNDAY, through a wholly-owned subsidiary, SUNDAY 3G, successfully bid for a 3G licence at an auction held by OFTA and was awarded the 3G Licence in October 2001.

The Board considers that implementation and operation of a successful 3G network will be integral to the long term success of SUNDAY. The Board further believes that strong backing from a mainland China-based telecommunications manufacturer will provide long-term strategic advantage for SUNDAY as 3G multimedia services attract stronger uptake in Hong Kong. The Supply Contract provides for a turnkey solution to the installation, integration and commissioning of the 3G Network. Performance of the Supply Contract to date by Huawei has resulted in the establishment of a very close working relationship between SUNDAY and Huawei on technology development and product innovation.

SUNDAY and Huawei have closely followed developments in the roll-out of 3G technology around the world. Based on this knowledge, additional capacity in SUNDAY's 3G Network is considered by the Board to be advantageous to SUNDAY in order to enable it to enhance its competitive position through providing a high level of service. Execution and performance of the Supplemental Agreement and of the Amendment and Restatement Agreement will enable such additional coverage and capacity, whilst strengthening SUNDAY's financial position during the roll-out of the 3G Network. It is also believed that the arrangements further enhance the relationship between SUNDAY and Huawei to ensure SUNDAY 3G will be a premier service when launched.

The Board considers that the terms of the Supplemental Agreement and of the Amendment and Restatement Agreement, and of the transactions comprised therein, are fair and reasonable and in the interests of the Shareholders of SUNDAY as a whole.

Pursuant to Chapter 14 of the Listing Rules, entering into the Supplemental Agreement (the 'Transaction') constitutes a major transaction and is subject to, among other things, the approval of the Shareholders

Distacom Communications Limited (holding 46.2% of the issued share capital of SUNDAY) and USI Holdings Limited (holding 13.7% of SUNDAY) have informed SUNDAY of their intention to vote in favour of the Transaction. Therefore, shareholders holding 59.9% of shares in issue have confirmed they will vote in favour of the Transaction at the EGM. HTIC (holding 8.02% of the issued share capital of SUNDAY) being a party to the Supplemental Agreement and the Amendment and Restatement Agreement and therefore interested in the Transaction, HTIC and its associates are required to abstain from voting at the EGM.

A circular containing, amongst other things, details of the Transaction and a notice of the EGM will be dispatched to the Shareholders within 21 days after the date of publication of this announcement

> By order of the Board SUNDAY COMMUNICATIONS LIMITED
> Janet Ching Man Fung Company Secretary

Hong Kong, 16 November 2004

As at the date of this announcement, the Board comprises:

Executive Directors Richard John Siemens, Co-Chairman Edward Wai Sun Cheng, Co-Chairman William Bruce Hicks, Group Managing Director

Kuldeep Saran Andrew Chun Keung Leung

Non-Executive Directors Kenneth Michael Katz Hongqing Zheng

Independent Non-Executive Directors John William Crawford Henry Michael Pearson Miles Robert John Richard Owen

### **DEFINITIONS:**

"Amendment and

Agreement"

"Board"

"2G Licence" Licence No.061 issued to Mandarin by OFTA dated 30 September 1996; "3G Licence" Licence No.080 issued to SUNDAY 3G by OFTA on 22 October 2001:

"3G Network" the telecommunications network to be built by Mandarin, and operated under

the 3G Licence granted to SUNDAY 3G;

the Amendment and Restatement Agreement relating to the Facility Agreement between Mandarin, SUNDAY, HTIC and JPMorgan Chase Bank, N.A. entered into on 15 November 2004 amending the terms of the Facility Restatement Agreement'

the board of directors of SUNDAY:

an extraordinary general meeting of SUNDAY to be convened for approving "EGM"

the Supplemental Agreement and the Amendment and Restatement Agreement; "Facility the agreement between HTIC, Mandarin and SUNDAY

entered into on 13 May 2004 relating to (inter alia) the financing for the 3G Network comprising an equipment supply facility, a general facility and a

performance bond facility;

Huawei Tech. Investment Co., Limited, a subsidiary of Huawei; "HTIC" and "Contractor"

"Huawei" Huawei Technologies Co., Ltd.;

"Listing Rules" Rules Governing the Listing of Securities on the Stock Exchange:

"Mandarin" Mandarin Communications Limited, a wholly-owned subsidiary of SUNDAY;

"OFTA" Office of the Telecommunications Authority; "Shareholders" the shareholders of SUNDAY from time to time; "Stock Exchange" The Stock Exchange of Hong Kong Limited;

"SUNDAY SUNDAY Communications Limited, shares of which are listed on the Stock

Exchange and the NASDAQ National Market;

"SUNDAY 3G" SUNDAY 3G (Hong Kong) Limited, a wholly-owned subsidiary of Mandarin; the Supplemental Agreement to the Supply Contract between HTIC and Mandarin "Supplemental

Agreement" entered into on 15 November 2004 amending the terms of the Supply Contract; "Supply the agreement between Mandarin and HTIC entered into on 13 May 2004 relating

Contract' to the supply of the 3G Network on a turnkey basis.