Unless otherwise defined herein, terms used in this announcement shall have the same meanings as those defined in the prospectus dated March 14, 2011 (the "Prospectus") issued by China Hongqiao Group Limited (the "Company").

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.

This announcement is for information purposes only and does not constitute an invitation or offer to acquire, purchase or subscribe for securities. Potential investors should read the Prospectus for detailed information about the Hong Kong Public Offering and International Offering described below before deciding whether or not to invest in the Shares thereby being offered.

The information contained in this announcement is not for publication, distribution or release, directly or indirectly, in or into the United States (including its territories and dependencies, any State of the United States and the District of Columbia). These materials do not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. The Shares mentioned herein have not been, and will not be, registered under the United States Securities Act of 1933, as amended (the "Securities Act").

The securities may not be offered or sold in the United States except pursuant to registration or an exemption from the registration requirements of the Securities Act. No public offering of the Offer Shares will be made in the United States.

Potential investors of the Offer Shares should note that the Sole Global Coordinator (for itself and on behalf of the other Hong Kong Underwriters) is entitled to terminate its obligations under the Hong Kong Underwriting Agreement by notice in writing to the Company, upon the occurrence of any of the events set out in the section headed "Underwriting – Underwriting Arrangements and Expenses – Hong Kong Public Offering – Grounds for Termination" in the Prospectus, at any time prior to 8:00 a.m. (Hong Kong time) on the Listing Date (which is currently expected to be on Thursday, March 24, 2011).

In connection with the Global Offering, J.P. Morgan Securities Ltd. (the "Stabilizing Manager"), its affiliates, or any person acting for them, as stabilizing manager, on behalf of the Underwriters, may effect transactions with a view to stabilizing or supporting the market price of the Shares at a level higher than that which might otherwise prevail for a limited period after the Listing Date. However, there is no obligation on the Stabilizing Manager, its affiliates or any person acting for them to conduct any such stabilizing action. Such stabilizing action, if commenced, will be conducted at the absolute discretion of the Stabilizing Manager, its affiliates or any person acting for them and may be discontinued at any time, and is required to be brought to an end within 30 days of the last day for the lodging of applications under the Hong Kong Public Offering. The details of the intended stabilization and how it will be regulated under the Securities and Futures (Price Stabilizing) Rules of the SFO are contained in the Prospectus.

Potential investors should be aware that stabilizing action cannot be taken to support the price of the Shares for longer than the stabilization period which begins on the Listing Date and ends on the date which is the 30th day after the last day for lodging applications under the Hong Kong Public Offering. The stabilization period is expected to expire on Saturday, April 16, 2011 and after this date, when no further stabilizing action may be taken, demand for the Shares, and therefore its market price, could fall.

In connection with the Global Offering, the Stabilizing Manager may over-allocate up to and not more than an aggregate of 132,750,000 additional Shares (representing 15% of the Offer Shares initially available under the Global Offering) at any time from the Listing Date up to (and including) the date which is the 30th day after the last day for lodging applications under the Hong Kong Public Offering and cover such over-allocation by (among other methods) exercising the Over-allotment Option in full or in part on behalf of the International Underwriters, or by making purchases in the secondary market or by a combination of purchase in the secondary market and a partial exercise of the Over-allotment Option on behalf of the International Underwriters. In the event that such Over-allotment Option is exercised, an announcement will be made.

(incorporated under the laws of Cayman Islands with limited liability)

## GLOBAL OFFERING

Number of Offer Shares under the :

**Global Offering** 

**Number of International Offer Shares** 

885,000,000 Shares (subject to the Over-allotment Option)

796,500,000 Shares (subject to adjustment

and the Over-allotment Option)

**Number of Hong Kong Offer Shares** 

**Maximum Offer Price** 

88,500,000 Shares (subject to adjustment) HK\$8.30 per Offer Share payable in full

on application subject to refund on final pricing, plus brokerage of 1.0%, Hong Kong Stock Exchange trading fee of 0.005% and SFC transaction levy

of 0.003%

Nominal value : US\$0.01 per Share

Stock code : 1378

Sole Global Coordinator and Sole Sponsor

# J.P.Morgan

Joint Bookrunners and Joint Lead Managers

J.P.Morgan 🏠 交銀國際 ICBC 🗈 工銀国际 MIZUHO













The Company is initially offering 885,000,000 Shares (subject to the Over-allotment Option) under the Global Offering, which consists of 88,500,000 Hong Kong Offer Shares (subject to adjustment) and 796,500,000 International Offer Shares (subject to adjustment and the Overallotment Option), representing 10% and 90% of the total number of Shares initially available under the Global Offering, respectively. Application has been made by the Company to the Listing Committee of the Hong Kong Stock Exchange for the granting of the listing of, and permission to deal in, the 1,000,000 Shares already in issue and the 4,999,000,000 and 885,000,000 Shares to be issued pursuant to the Capitalization Issue and the Global Offering, respectively, as described in the Prospectus and the Application Forms, including the Offer Shares (which includes any Shares that may be issued by the Company pursuant to the exercise of the Over-allotment Option). Subject to the granting of the approval for the listing of, and permission to deal in, the Shares in issue and to be issued as described in the Prospectus, as well as compliance with the stock admission requirements of HKSCC, the Shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the date of commencement of dealings in the Shares on the Hong Kong Stock Exchange, or such other date as may be determined by HKSCC. Settlement of transactions between participants of the Hong Kong Stock Exchange is required to take place in CCASS on the second business day after any trading day. All activities under CCASS are subject to the General Rules of CCASS and the CCASS Operational Procedures in effect from time to time. All necessary arrangements have been made for the Shares to be admitted into CCASS.

The Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering (subject to any adjustment in the number of Offer Shares allocated between the Hong Kong Public Offering and the International Offering) is to be divided into two pools for allocation purposes: 44,250,000 Shares in Pool A and 44,250,000 Shares in Pool B. The Hong Kong Offer Shares in Pool A (representing 50% of the 88,500,000 Hong Kong Offer Shares initially being offered in the Hong Kong Public Offering) will be allocated on an equitable basis to applicants who have applied for Hong Kong Offer Shares with an aggregate subscription price of HK\$5 million (excluding the brokerage, the SFC transaction levy and the Hong Kong Stock Exchange trading fee payable) or less. The Hong Kong Offer Shares in Pool B (representing 50% of the 88,500,000 Hong Kong Offer Shares initially being offered in the Hong Kong Public Offering) will be allocated on an equitable basis to applicants who have applied for Shares with an aggregate subscription price of more than HK\$5 million (excluding the brokerage, the SFC transaction levy and the Hong Kong Stock Exchange trading fee payable) and up to the total value of Pool B. Applicants should be aware that applications in Pool A and applications in Pool B may receive different allocation ratios. If the Hong Kong Offer Shares in one (but not both) of the pools are undersubscribed, the surplus Hong Kong Offer Shares will be transferred to the other pool to satisfy demand in that pool and be allocated accordingly. Applicants can only receive an allocation of the Hong Kong Offer Shares from either Pool A or Pool B but not from both pools. Multiple or suspected multiple applications and any application for more than 44,250,000 Hong Kong Offer Shares (i.e. exceeding 50% of the 88,500,000 Hong Kong Offer Shares initially being offered in the Hong Kong Public Offering) are liable to be rejected. Only one application on a WHITE or YELLOW Application Form or by way of giving electronic application instructions to HKSCC via CCASS or to the designated WHITE Form eIPO Service Provider under the WHITE Form eIPO service (www.eipo.com.hk) may be made for the benefit of any person. Each applicant under the Hong Kong Public Offering will also be required to give an undertaking and confirmation in the Application Form submitted by him that he and any person(s) for whose benefit he is making the application have not applied for, taken up or indicated an interest for and will not apply for, take up or indicate an interest for any International Offer Shares or otherwise participate in the International Offering, and such applicant's application will be rejected if the said undertaking and/or confirmation is breached and/or untrue (as the case may be).

Applications for the Hong Kong Offer Shares will only be considered on the basis of the terms and conditions of the Prospectus and the related Application Forms. Applicants who would like to be allotted the Hong Kong Offer Shares in their own names should (i) complete and sign the WHITE Application Forms or apply by submitting an electronic application instruction to the designated WHITE Form eIPO Service Provider under the WHITE Form eIPO service at <a href="https://www.eipo.com.hk">www.eipo.com.hk</a>. Applicants who would like to have the allotted Hong Kong Offer Shares issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to their CCASS Investor Participant stock accounts or the stock accounts of their designated CCASS Participants maintained in CCASS should (i) complete and sign the YELLOW Application Form, copies of which, together with copies of the Prospectus, may be obtained during normal business hours from 9:00 a.m. on Monday, March 14, 2011 until 12:00 noon on Thursday, March 17, 2011 at the Depository Counter of HKSCC at 2nd Floor, Infinitus Plaza, 199 Des Voeux Road Central, Hong Kong or from your stockbroker; or (ii) give electronic application instructions to HKSCC via CCASS.

The Offer Price will not be more than HK\$8.30 per Offer Share and is currently expected to be not less than HK\$7.20 per Offer Share unless otherwise announced. Investors applying for Shares under the Hong Kong Public Offering must pay, on application, the maximum Offer Price of HK\$8.30 for each Offer Share together with a brokerage of 1.0%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005% on each Share. The Sole Global Coordinator, on behalf of the Underwriters, may, with prior consent of the Company and the Joint

Bookrunners, reduce the number of Offer Shares and/or the indicative Offer Price range below that stated in the Prospectus (which is HK\$7.20 to HK\$8.30 per Share) at any time on or prior to the morning of the last day for lodging applications under the Hong Kong Public Offering. In such a case, notices of the reduction in the number of Offer Shares and/or the indicative Offer Price range will be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese), and on the Company's website at <a href="www.hongqiaochina.com">www.hongqiaochina.com</a> and the Hong Kong Stock Exchange's website at <a href="www.hkexnews.hk">www.hkexnews.hk</a>, not later than the morning of the day which is the last day for lodging applications under the Hong Kong Public Offering. Applicants in the Hong Kong Public Offering should pay on application the maximum Offer Price stated in the Prospectus of HK\$8.30 per Share, subject to refund, plus brokerage of 1.0%, and SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%. No receipt will be issued for sums paid on application.

Applicants who apply on **WHITE** Application Forms for 1,000,000 or more Hong Kong Offer Shares and have indicated in their Application Forms that they wish to collect, where applicable, refund cheques and/or share certificates in person from the Company's Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, may collect refund cheques and/or (where applicable) share certificates in person from 9:00 a.m. to 1:00 p.m. on Wednesday, March 23, 2011. Identification and (where applicable) authorization documents acceptable to Computershare Hong Kong Investor Services Limited must be produced at the time of collection.

Applicants who apply on **WHITE** Application Forms for less than 1,000,000 Hong Kong Offer Shares or applicants who apply for 1,000,000 Hong Kong Offer Shares or more but have not indicated on their Application Forms that they wish to collect their share certificate(s) (if applicable) and/or refund cheque(s) (if applicable) in person will have their share certificate(s) (if applicable) and/or refund cheque(s) (if applicable) sent to the address stated on their Application Forms on or around Wednesday, March 23, 2011 by ordinary post and at their own risk.

Applicants who apply on YELLOW Application Forms for 1,000,000 or more Hong Kong Offer Shares and have indicated in their Application Forms that they wish to collect refund cheques in person may collect their refund cheques (if any) but may not elect to collect their share certificates, which will be deposited into CCASS for credit to their designated CCASS Participants' stock accounts or CCASS Investor Participant stock accounts, as appropriate. The procedure for collection of refund cheques for applicants who apply for Shares on YELLOW Application Forms is the same as that for WHITE Application Form applicants. Instead of using YELLOW Application Forms, applicants may electronically instruct HKSCC to cause HKSCC Nominees to apply for the Hong Kong Offer Shares on their behalf via CCASS. Any Hong Kong Offer Shares allocated to such applicants will be registered in the name of HKSCC Nominees and deposited directly into CCASS for credit to their CCASS Investor Participant stock account or their designated CCASS Participant's stock account.

Applicants who apply through the **WHITE Form eIPO** service by paying the application monies through a single bank account may have e-Refund payment instructions (if any) despatched to their application payment account on or around Wednesday, March 23, 2011. Applicants who apply through the **WHITE Form eIPO** service by paying the application monies through multiple bank accounts may have refund cheque(s) dispatched to the address specified in their application instructions to the designated **WHITE Form eIPO** Service Provider on or around Wednesday, March 23, 2011, by ordinary post and at their own risk. For details on refunds of application monies, please also refer to the paragraph headed "Refund of Application Monies" below.

The Offer Price is expected to be fixed by agreement between the Sole Global Coordinator (on behalf of the Underwriters and with prior consent of the Joint Bookrunners) and the Company on the Price Determination Date, which is expected to be on or about Friday, March 18, 2011 and, in any event, not later than Tuesday, March 22, 2011. The Offer Price will be not more than HK\$8.30 and is currently expected to be not less than HK\$7.20. If, for any reason, the Offer Price is not agreed by Tuesday, March 22, 2011 between the Sole Global Coordinator (on behalf of the Underwriters and with prior consent of the Joint Bookrunners) and the Company, the Global Offering will not proceed and will lapse.

In connection with the Global Offering, J.P. Morgan Securities Ltd., as Stabilizing Manager, its affiliates, or any person acting for them, as stabilizing manager, on behalf of the Underwriters, may effect transactions with a view to stabilizing or supporting the market price of the Shares at a level higher than that which might otherwise prevail for a limited period after the Listing Date. However, there is no obligation on the Stabilizing Manager, its affiliates or any person acting for them to conduct any such stabilizing action. Such stabilizing action, if commenced, will be conducted at the absolute discretion of the Stabilizing Manager, its affiliates or any person acting for them and may be discontinued at any time, and is required to be brought to an end within 30 days of the last day for the lodging of applications under the Hong Kong Public Offering. The details of the intended stabilization and how it will be regulated under the Securities and Futures (Price Stabilizing) Rules of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) are contained in the Prospectus. Potential investors should be aware that stabilizing action cannot be taken to support the price of the Shares for longer than the stabilization period which begins on the Listing Date and ends on the date which is the 30th day after the last day for lodging applications under the Hong Kong Public Offering. The stabilization period is expected to expire on Saturday, April 16, 2011 and that after this date, when no further stabilizing action may be taken, demand for the Shares, and therefore its market price, could fall. In connection with the Global Offering, the Stabilizing Manager may over-allocate up to and not more than an aggregate of 132,750,000 additional Shares (representing 15% of the Offer Shares initially available under the Global Offering) at any time from the Listing Date up to (and including) the date which is the 30th day after the last day for lodging of Application Forms under the Hong Kong Public Offering and cover such over-allocation by (among other methods) exercising the Over-allotment Option on behalf of the International Underwriters, or by making purchases in the secondary market or by a combination of purchase in the secondary market and a partial exercise of the Over-allotment Option on behalf of the International Underwriters. In the event that such Over-allotment Option is exercised, an announcement will be made.

The Global Offering is conditional on the conditions as stated in the sub-section headed "Conditions of the Hong Kong Public Offering" under the section headed "Structure of the Global Offering" of the Prospectus. If the conditions are not fulfilled or waived prior to the times and dates specified in the Prospectus, the Global Offering will thereby lapse and all application monies, together with the brokerage, the SFC transaction levy and the Hong Kong Stock Exchange trading fee received from applicants under the Global Offering, will be returned to the applicants, without interest, on the terms set out under the section headed "How to Apply for Hong Kong Offer Shares – III. Publication of Results, Despatch/ Collection of Share Certificates and Refunds of Application Monies" in the Prospectus and the paragraph headed "Refund of your money" on the related Application Forms.

Copies of the Prospectus, together with the **WHITE** Application Forms, may be obtained during normal business hours from 9:00 a.m. on Monday, March 14, 2011 until 12:00 noon on Thursday, March 17, 2011 at:

1. **J.P. Morgan Securities (Asia Pacific) Limited** at Level 28, Chater House, 8 Connaught Road, Central, Hong Kong; or

**BOCOM International Securities Limited** at 901-906 Man Yee Building, 68 Des Voeux Road Central, Hong Kong; or

**ICBC International Securities Limited** at Levels 17 & 18, Three Pacific Place, 1 Queen's Road East, Hong Kong; or

**Mizuho Securities Asia Limited** at 12th Floor, Chater House, 8 Connaught Road Central, Hong Kong; or

**BNP Paribas Capital (Asia Pacific) Limited** at Suite 6415, 64th Floor, Two International Finance Centre, 8 Finance Street, Central, Hong Kong; or

**Barclays Capital Asia Limited** at 41st Floor, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong; or

**ABCI Securities Company Limited** at 13th Floor, Fairmont House, 8 Cotton Tree Drive, Central, Hong Kong; or

2. any of the following branches of Bank of Communications Co., Ltd. Hong Kong Branch:

	Branch	Address
Hong Kong Island	Hong Kong Branch	20 Pedder Street, Central
	King's Road Sub-Branch	67-71 King's Road
	Chaiwan Sub-Branch	G/F, 121-121A Wan Tsui Road
Kowloon	Mongkok Sub-Branch	Shops A & B, G/F, Hua Chiao Commercial Centre, 678 Nathan Road
	Kwun Tong Sub-Branch	Shop A, G/F, Hong Ning Court, 55 Hong Ning Road
	Wong Tai Sin Sub-Branch	Shops 127-129, 1/F, Lung Cheung Plaza, 136 Lung Cheung Road
New Territories	Tseung Kwan O Sub-Branch	Shop 253-255, Metro City Shopping Arcade, Phase I
	Market Street Sub-Branch	G/F, 53 Market Street, Tsuen Wan

any of the following branches of Industrial and Commercial Bank of China (Asia) Limited:

	Branch	Address
Hong Kong Island	Queen's Road Central Branch	122-126 Queen's Road Central, Central
	West Point Branch	242-244 Queen's Road West, Sai Ying Pun
	Causeway Bay Branch	Shop A, G/F, Jardine Center, 50 Jardine's Bazaar, Causeway Bay
Kowloon	Yaumatei Branch	542 Nathan Road, Yaumatei
	Prince Edward Branch	777 Nathan Road, Mongkok
	Ngau Tau Kok Branch	Shop Nos. G211-214, G/F, Phase II, Amoy Plaza, 77 Ngau Tau Kok Road
New Territories	Kwai Chung Branch	Unit G02, Tower A, Regent Centre, 63 Wo Yi Hop Road, Kwai Chung
	Shatin Branch	Shop 22J, Level 3, Shatin Centre

or, any of the following branches of Standard Chartered Bank (Hong Kong) Limited:

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	Branch	Address
Hong Kong Island	Des Voeux Road Branch	Standard Chartered Bank Building, 4-4A, Des Voeux Road Central, Central
	Central Branch	Shop no. 16, G/F and Lower G/F, New World Tower, 16-18 Queen's Road Central, Central
	Aberdeen Branch	Shop 4A, G/F, Aberdeen Centre Site 5, No.6 Nam Ning Street, Aberdeen
Kowloon	Tsimshatsui Branch	G/F, 10 Granville Road, Tsimshatsui
	San Po Kong Branch	Shop A, G/F, Perfect Industrial Building, 31 Tai Yau Street, San Po Kong
	Mei Foo Stage I Branch	G/F, 1C Broadway, Mei Foo Sun Chuen Stage I, Lai Chi Kok
New Territories	Yuen Long Fung Nin Road Branch	Shop B at G/F and 1/F, Man Cheong Building, 247 Castle Peak Road, Yuen Long
	Tuen Mun Town Plaza Branch	Shop No. G047-G052, Tuen Mun Town Plaza Phase I, Tuen Mun

Both WHITE and YELLOW Application Forms completed in all respects in accordance with the instructions printed thereon, to which cheques or banker's cashier orders crossed "Account Payee Only" and made payable to "Horsford Nominees Limited — China Hongqiao Public Offer" are securely stapled, should be deposited in any of the special collection boxes provided at any one of the branches referred to above on the following dates during the following times:

Monday, March 14, 2011 — 9:00 a.m. to 5:00 p.m.

Tuesday, March 15, 2011 — 9:00 a.m. to 5:00 p.m.

Wednesday, March 16, 2011 — 9:00 a.m. to 5:00 p.m.

Thursday, March 17, 2011 — 9:00 a.m. to 12:00 noon

#### APPLICATIONS BY WHITE FORM eIPO

Applications applying by WHITE Form eIPO may submit applications to the WHITE Form eIPO Service Provider through the designated website at www.eipo.com.hk from 9:00 a.m. on Monday, March 14, 2011 until 11:30 a.m. on Thursday, March 17, 2011 (or such later time as described under the paragraph headed "How to Apply for Hong Kong Offer Shares — 7. When May Applications be Made — (e) Effect of Bad Weather Conditions on the Opening of the Application Lists" in the Prospectus) (24 hours daily, except on the last application day). The latest time for completing full payment of application monies in respect of such applications will be 12:00 noon on Thursday, March 17, 2011, being the last application day, or if the application lists are not open on that day, then by the time and date stated in the section headed "How to Apply for Hong Kong Offer Shares — 7. When May Applications be Made — (e) Effect of Bad Weather Conditions on the Opening of the Application Lists" in the Prospectus. Applicants will not be permitted to submit applications to the WHITE Form eIPO Service Provider after 11:30 a.m. on the last day for submitting applications. If you have already submitted your application and obtained an application reference number from the website prior to 11:30 a.m., you will be permitted to continue the application process (by completing payment of application monies) until 12:00 noon on the last application day when the application lists close.

## APPLICATIONS BY ELECTRONIC APPLICATION INSTRUCTIONS TO HKSCC

Investors can also apply for Hong Kong Offer Shares by giving **electronic application instructions** to HKSCC as follows:

- 1. CCASS Investor Participants may give **electronic application instructions** to HKSCC through the CCASS Phone System by calling 2979 7888 or through the CCASS Internet System (<a href="https://ip.ccass.com">https://ip.ccass.com</a>) (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC may also input **electronic application instructions** for CCASS Investor Participants on their behalf if they go to the Customer Service Centre of HKSCC at 2/F Infinitus Plaza, 199 Des Voeux Road Central, Hong Kong and complete an input request form. Prospectuses are also available for collection at the Customer Service Centre of HKSCC; and
- 2. those who are not CCASS Investor Participants may instruct their brokers or custodians who are CCASS Clearing Participants or CCASS Custodian Participants to give **electronic application instructions** to HKSCC via CCASS terminals to apply for Hong Kong Offer Shares on their behalf.

CCASS Clearing/Custodian Participants can input **electronic application instructions** at the following times on the following dates:

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Monday, March 14, 2011 — 9:00 a.m. to 8:30 p.m. (1)
Tuesday, March 15, 2011 — 8:00 a.m. to 8:30 p.m. (1)
Wednesday, March 16, 2011 — 8:00 a.m. to 8:30 p.m. (1)
Thursday, March 17, 2011 — 8:00 a.m. (1) to 12:00 noon
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Note:

1. These times are subject to change as HKSCC may determine from time to time with prior notification to CCASS Clearing/Custodian Participants.

CCASS Investor Participants can input **electronic application instructions** from 9:00 a.m. on Monday, March 14, 2011 until 12:00 noon on Thursday, March 17, 2011 (24 hours daily, except the last application day).

The application lists will open from 11:45 a.m. to 12:00 noon on Thursday, March 17, 2011.

Subject to the terms and conditions set out in the Prospectus and the related Application Forms, applications must be received by no later than 12:00 noon on Thursday, March 17, 2011 (or such later date as may apply in the case of a tropical cyclone warning signal number 8 or above or a "black" rainstorm warning signal being in force as described in the section headed "How to Apply for Hong Kong Offer Shares — 7. When May Applications be Made — (e) Effect of Bad Weather Conditions on the Opening of the Application Lists" of the Prospectus).

### **PUBLICATION OF RESULTS**

It is expected that the final Offer Price, an indication of the level of interest in the International Offering, the level of applications and the basis of allotment of the Hong Kong Offer Shares will be published on Wednesday, March 23, 2011 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) and the website of The Hong Kong Stock Exchange at www.hkexnews.hk and the Company's website at www.hongqiaochina.com.

Results of allocations in the Hong Kong Public Offering, including the Hong Kong identity card numbers, passport numbers or Hong Kong business registration numbers of successful applicants (where supplied) and the number of Hong Kong Offer Shares successfully applied for under WHITE and YELLOW Application Forms, by WHITE Form eIPO and by giving electronic application instructions to HKSCC via CCASS, will be made available at the times and dates and in the manner specified below:

- results of allocations for the Hong Kong Public Offering will be available from 9:00 a.m. on Wednesday, March 23, 2011 from <a href="www.hkexnews.hk">www.hkexnews.hk</a> (a hyper-link to which can also be found on the Company's website at <a href="www.hongqiaochina.com">www.hongqiaochina.com</a>);
- results of allocations for the Hong Kong Public Offering will also be available from 8:00 a.m. on Wednesday, March 23, 2011 to 12:00 midnight on Tuesday, March 29, 2011 from our designated results of allocations website at <a href="www.iporesults.com.hk">www.iporesults.com.hk</a>. The user will be required to key in the Hong Kong identity card/passport/Hong Kong business registration number provided in his/her/its application to search for his/her/its own allocation result;

- results of allocations will be available from our Hong Kong Public Offering allocation results telephone enquiry line. Applicants may find out whether or not their applications have been successful and the number of Hong Kong Offer Shares allocated to them, if any, by calling 2862 8669 between 9:00 a.m. and 10:00 p.m. from Wednesday, March 23, 2011 to Saturday, March 26, 2011; and
- special allocation results booklets setting out the results of allocations will be available for inspection during opening hours of individual branches and sub-branches from Wednesday, March 23, 2011 to Friday, March 25, 2011 at all the receiving bank branches and sub-branches at the addresses set out in the section entitled "Where to collect this Prospectus and Application Forms".

If you are applying using a YELLOW Application Form or by giving electronic application instructions to HKSCC and your application is wholly or partially successful, your share certificate will be issued in the name of HKSCC Nominees and deposited into CCASS for credit to your CCASS Investor Participant stock account or the stock account of any designated CCASS Participant giving electronic application instructions on your behalf or as instructed by you in your YELLOW Application Form on Wednesday, March 23, 2011 or under contingency situation, on any other date as shall be determined by HKSCC or HKSCC Nominees. If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allocated to you (and the amount of refund monies payable to you if you have instructed a CCASS Clearing/Custodian Participant to give electronic application instructions on your behalf) with that CCASS Participant. If you are applying as a CCASS Investor Participant, you should check the announcement published by the Company (for CCASS Investor Participants applying by giving electronic application instructions to HKSCC, they can also check the application results via the CCASS Phone System and CCASS Internet Systems) and report any discrepancies to HKSCC before 5:00 p.m. on Wednesday, March 23, 2011 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your account, you can also check your new account balance via the CCASS Phone System and CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your CCASS Investor Participant stock account and the amount of refund money (if any) credited to your designated bank account.

#### **REFUNDS OF APPLICATION MONIES**

Applicants who do not receive any Hong Kong Offer Shares for any reasons will be refunded with application monies, including the related brokerage of 1.0%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%. No interest will be paid thereon.

If an application is accepted only in part, the Company will refund to the applicant the appropriate portion of application monies, including the related brokerage of 1.0%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%, without interest.

If the Offer Price as finally determined is less than the maximum Offer Price, being HK\$8.30 per Share (excluding brokerage of 1.0%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005% thereon), paid on application, the Company will refund to the applicant the surplus application monies, together with the related brokerage of 1.0%, the SFC transaction levy of 0.003% and the Hong Kong Stock Exchange trading fee of 0.005% without interest. All such interest accrued on such monies prior to the date of dispatch of refund cheques will be retained for the benefit of the Company.

Refund cheques will be crossed "Account Payee Only" in favour of the applicant (or, in the case of joint applicants, to the first-named applicant). Part of the applicant's Hong Kong Identity Card number/passport number (or, in the case of joint applicants, part of the Hong Kong Identity Card number/passport number of the first-named applicant) provided by the applicant may be printed on the refund cheque, if any. Such data would also be transferred to a third party for refund purpose. The applicant's banker may require verification for the applicant's Hong Kong Identity Card number/passport number before encashment of the refund cheque. Inaccurate completion of the applicant's Hong Kong Identity Card number/passport number may lead to delay in encashment or may invalidate the refund cheque. If an applicant have applied for 1,000,000 Hong Kong Offer Shares or above and have indicated on the Application Form that the applicant wishes to collect the refund cheque in person, the applicant may collect it from:

## **Computershare Hong Kong Investor Services Limited**

Shops 1712–1716, 17th Floor, Hopewell Centre 183 Queen's Road East Wanchai Hong Kong

from 9:00 a.m. to 1:00 p.m. on Wednesday, March 23, 2011 or any other place and date notified by the Company in the newspaper as the place and date of dispatch/collection of share certificate(s)/e-Refund payment instructions/refund cheque(s).

If an applicant is an individual who opts for personal collection, such applicant must not authorize any other person to make collection on his/her behalf. The applicant must produce evidence of identity (which must be acceptable to Computershare Hong Kong Investor Services Limited) for collection of the refund cheque. If the applicant is a corporate which opts for personal collection, the applicant must attend by its authorized representative bearing a letter of authorization from such corporations stamped with the corporation's chop. Such authorized representatives must produce at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited.

If an applicant does not collect the refund cheque(s) (where applicable) in person within the time specified for its collection, it will be dispatched promptly to the applicant by ordinary post to the address on this Application Form at the applicant's own risk.

If an applicant has applied for less than 1,000,000 Hong Kong Offer Shares or has applied for 1,000,000 Hong Kong Offer Shares or above but has not indicated on the Application Form that the applicant will collect the refund cheque(s) (where applicable) personally, the refund cheque(s) (where applicable) will be sent to the address on the Application Form on or around Wednesday, March 23, 2011, by ordinary post and at the applicant's own risk.

Refund cheques for surplus application monies (if any) under **WHITE** or **YELLOW** Application Forms or e-Refund payment instructions under **WHITE Form eIPO** service and share certificates for successful applicants under **WHITE** Application Forms or **WHITE Form eIPO** service are expected to be dispatched and/or available for collection (as the case may be) on or around Wednesday, March 23, 2011.

It is intended that special efforts will be made to avoid any undue delay in refunding application monies where appropriate.

Share certificates for the Hong Kong Offer Shares are expected to be issued on Wednesday, March 23, 2011 and will only become valid certificates of title at 8:00 a.m. on Thursday, March 24, 2011 provided that the Global Offering has become unconditional in all respects and neither of the Underwriting Agreements has been terminated in accordance with its terms. The Company will not issue any temporary documents of title. Dealing in the Shares on the Hong Kong Stock Exchange is expected to commence at 9:00 a.m. on Thursday, March 24, 2011. The Shares will be traded in board lots of 500 each. The stock code is 1378.

On behalf of the Board of **China Hongqiao Group Limited Zhang Shiping**Chairman

Hong Kong, March 14, 2011

As at the date of this announcement, our executive Directors are Mr. Zhang Shiping (Chairman), Ms. Zheng Shuliang, Mr. Zhang Bo and Mr. Qi Xingli, our non-executive Directors are Mr. Yang Congsen and Mr. Zhang Jinglei, and our independent non-executive Directors are Mr. Xing Jian, Mr. Chen Yinghai and Mr. Han Benwen.

Please also refer to the published version of this announcement in South China Morning Post.